

THE LIST

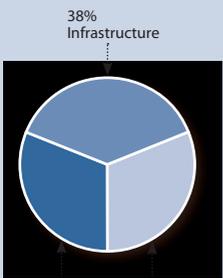
GENERAL CONTRACTORS Ranked by 2013 L.A. County billings

► NEXT WEEK
The Largest Telecommunications
Companies in Los Angeles County

THE PACESETTER: Walsh Group is the largest general contractor operating in Los Angeles County, reporting \$465 million in local revenue last year, down from \$563 million in 2012. The Chicago firm is working in partnership with Austin Commercial at Los Angeles International Airport on the new Tom Bradley International Terminal, the largest construction project in the history of the city of Los Angeles. In addition, Walsh is part of a joint venture for construction of the 8.5-mile Crenshaw-LAX Transit Corridor light-rail line.

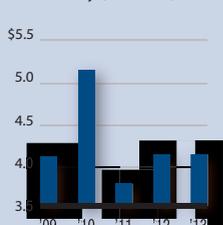
MERGER: In June, Calabasas-based ValleyCrest Landscape Cos. merged with Rockville, Md.-based Brickman Group.

Construction Starts
A breakdown of the \$13.4 billion in new construction started in Los Angeles last year.



Source: ENR California

Slow Return
Value of new commercial and manufacturing construction starts in L.A. County. (in billions)



Source: ENR California

Rank	Company • name • address • website	2013 Financials ¹		Types of Projects (partial list)	Current Projects (partial list)	Profile • L.A. employees • offices (L.A./total) • headquarters	Top Local Executive • name • title • phone
		Billings • L.A. County • U.S.	Contracts • L.A. County • U.S.				
1	Walsh Group 5777 Century Blvd., Suite 1750 Los Angeles 90045 walshgroup.com	\$465 \$4,067	\$1,968 \$10,414	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	UCLA Boyer Hall Remodel, Crenshaw/LAX Transit Corridor, LAX Tom Bradley International Terminal Core and Gates	120 1/18 Chicago	John A. Maranowicz Program Manager (310) 342-3400
9	McCarthy Building Co. Inc. 20401 S.W. Birch St., Suite 300 Newport Beach 92660 mccarthy.com	436 2,992	506 3,454	airports, education, entertainment, health care, high tech, hotel, office, parking, retail	LAX Central Utility Plant, UCLA Luskin Conference Center, Metro Division 13 Bus Maintenance Facility, LA Valley College	296 0/14 St. Louis, Mo.	Randy Highland President, California Division (949) 851-8383
8	Bernards 555 First St. San Fernando 91340 bernards.com	388 529	823 1,109	education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use, multifamily	USC Annenberg, One Santa Fe, Rose Bowl, Camden Hollywood, Lincoln Place, and Harvey Mudd College	254 1/5 San Fernando	Douglas D. Bernards \$@3A723<B (818) 898-1521
4	Morley Builders 3330 Ocean Park Blvd. Santa Monica 90405 morleybuilders.com	326 366	NA NA	education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use, multifamily	Universal Studios G-Lot Parking Structure, Packard Film Restoration Center, Blvd. 6200, USC Social Sciences Buildings, Ace Hotel	181 2/4 Santa Monica	Charles Muttillio \$@3A723<B (310) 399-1600
5	Hathaway Dinwiddie Construction Co. 811 Wilshire Blvd., Suite 1500 Los Angeles 90017 hdcco.com	278 711	850 1,900	education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	Columbia Square Redevelopment, USC Fertitta Hall, CSUN Tseng Extended Learning Bldg., Santa Monica City Hall, USC Village	120 1/3 San Francisco	Stephen E. Smith Sr. V.P., General 1/</53@ (213) 236-0500
5	Matt Construction Corp. 9814 Norwalk Blvd., Suite 100 Santa Fe Springs 90670 mattconstruction.com	258 263	767 1,116	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	Broad Museum, Huntington Education, 8th & Hope, Petersen Automotive, Pomona College	162 2/3 Santa Fe >@7<5A	Paul J. Matt, Chairman Steven F. Matt, CEO Marvin D. Wheat, \$@3A723<B (562) 903-2277
4	Turner Construction Co. 555 S. Flower St., Suite 4200 Los Angeles 90071 turnerconstruction.com	229 10,100	1,678 11,300	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	Wilshire Grand, LAX Bradley West Terminal 4 Connector, LAX Central Terminal Area Improvements, Long Beach Memorial Medical Center	220 1/45 New York	Kevin E. Dow V.P., General Manager (213) 891-3000
8	Austin Commercial 1230 Rosecrans Ave., Suite 300 Manhattan Beach 90266 austin-ind.com	194 794	812 4,500	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	LAX Bradley West Modernization Program, Runway at Playa Vista	53 1/10 Dallas	Ralph Ketchum Vice President, Western Region (310) 421-0269
)	Swinerton Builders 865 S. Figueroa St., Suite 3000 Los Angeles 90017 swinerton.com	191 1,680	749 4,570	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, multifamily	10000 Santa Monica, LAX Delta T5 Redevelopment, LAUSD Jordan High Redevelopment, JPL West Arroyo Parking Structure	125 1/13 San Francisco	David Callis V.P., Division Manager (213) 896-3400
+?	C.W. Driver 468 N. Rosemead Blvd. Pasadena 91107 cwdriver.com	176 537	537 1,368	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	LMU Life Sciences Building, Fountainview at Gonda Westside, Sony Pictures Production Services, CSU Pomona Student Center	102 1/5 \$/A/23</	Dana Roberts CEO (626) 351-8800
++	Hensel Phelps 18850 Von Korman Ave., Suite 100 Irvine 92612 henselphelps.com	174 2,205	1,190 10,402	airports, education, entertainment, health care, high tech, hotel, office, parking, retail	LAUSD, LACCD Southwest College, Martin Luther King Jr. Inpatient Tower, Harbor UCLA Surgery/Emergency	212 3/9 Greeley, Colo.	Wayne Lindholm Executive Vice \$@3A723<B (949) 852-0111
+9	PCL Construction Services Inc. 500 N. Brand Blvd. Glendale 91203 pcl.com	156 927	397 6,463	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	UCLA CHS Tower Seismic Renovation, UCLA Glenrock Apartments, UCLA Wasserman Tenant Improvements	119 1/17 Denver	Dale R. Kain V.P., District Manager (818) 246-3481
13	Brickman Group/ValleyCrest Landscape Cos. 24151 Ventura Blvd. Calabasas 91302 brickman.com/valleycrest.com	146 1,909	146 1,909	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	10000 Santa Monica Blvd., UCLA Luskin Conference Center, Wilshire Blvd. Temple, USC University Park Campus Streetscape	1,800 18/280 Rockville, Md./ Calabasas	Roger Zino Vice Chairman (818) 223-8500
14	DPR Construction 101 E. Green St., Suite 14 Pasadena 91105 dpr.com	131 2,450	457 6,840	education, entertainment, health care, high tech, office, life sciences	Episcopal Communities MonteCedro Community, Caltech Beckman Siapas Lab Renovation, Agensys Cloverfield Expansion	192 1/18 Redwood City	David M. Seastrom/ Scott Cariveau Regional Leader/ Project Executive (626) 463-1265
15	Howard Building Corp. 707 Wilshire Blvd., Suite 3750 Los Angeles 90017 howardbuilding.com	123 249	43 181	education, entertainment, health care, high tech, office, retail, financial, law	Riot Games, YouTube, Beats By Dr. Dre, Google, Farmers Insurance, Red Bull	94 1/2 Los Angeles	Paul E. McGinnigle CEO (213) 683-1850
+5	Skanska USA Inc. 12100 Wilshire Blvd., Suite 1420 Los Angeles 90025 usa.skanska.com/social	107 7,010	648 NA	airports, education, entertainment, health care, high tech, office, parking, retail, mixed-use, transit	Exposition Line Phase 2 Extension, Metro Regional Connector Project, Sixth Street Bridge Replacement Phase 1, Metro North Hollywood	79 2/39 Queens, N.Y.	Bob Babitsky/ Mike Aparicio Co-CEO/Exec. V.P. (310) 500-3750
+4	Balfour Beatty Construction 575 Anton Blvd., Suite 1000 Irvine 92614 relentlessly.com	97 2,827	279 15,933	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	Sunset & Gordon	41 1/21 Dallas	Eric Stenman CEO, West Region (949) 502-4000
18	W.E. O'Neil Construction Co. of California 909 N. Sepulveda Blvd., Suite 400 El Segundo 90245 weoneil.com	91 254	404 853	airports, education, entertainment, health care, high tech, hotel, office, parking, retail, mixed-use	Howard Hughes Apartment Community, POLB Pier E, Santa Monica Place Theater Addition, LAWA Elevator Escalator Phase II	124 1/6 Chicago	John E. Finn \$@3A723<B (310) 643-7900
+	Clark Construction Group-California LP 575 Anton Blvd., Suite 100 Costa Mesa 92626 clarkconstruction.com	89 2,170	306 7,885	airports, education, entertainment, health care, high tech, hotel, office, >/@97<5	LAX Central Utility Plant, LAX Tom Bradley International Terminal Renovations, County of Los Angeles Hall of Justice	86 1/8 Bethesda, Md.	Richard M. Heim CEO, President, West &357=< (714) 429-9779
9?	Del Amo Construction Inc. 23840 Madison St. Torrance 90505 delamoconstruction.com	88 88	154 154	education, entertainment, hotel, office, parking, retail, mixed-use, religious, athletic facilities	University of Southern California, California Institute of Technology, Archdiocese of Los Angeles, Walt Disney Co.	76 2/2 (-=@/1<13	Steve Donahue \$@3A723<B (310) 378-6203

¹ In millions.
NA - Not Available Note: Kiewit may have qualified for this list, but declined to provide information. The information on this list was provided by representatives of the companies themselves. Companies are ranked by 2013 billings for general contracting services work performed in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list,

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